



SUPPORT FOR CAPITAL PROJECT DEVELOPMENT

A new consultancy-bridging service that seeks to support architectural practices in their work with clients and clients in their work with architects.

HOW WE CAN SUPPORT YOUR BUSINESS

1

CLIENT SUPPORT

Distilling your purpose for the building, your role throughout the capital project and your readiness to operate. This includes business modelling, governance, funder liaison and ensuring a close alignment between purpose, building design and delivery. We seek to support the best possible building development as a result of strong, consistent client involvement.

2

ARCHITECTURAL PRACTICES SUPPORT

We support your proposal and pitch development for cultural building contracts. We focus on building purpose, client and sector language bridging and pitch positioning having undertaken an early-stage review of the client's background and stakeholder aspirations/ expectations/ challenges. We can operate on a 'no win no fee' model to partner with a practice to deliver an agreed level of work and prefer to co-locate and become part of the studio practice and ethos through the period of support.

3

VENUE TECHNICAL CONSULTANCY

Technical (design, costing and stage engineering) and strategic (business plans) support. We provide a cost-effect consultancy service designed for small-scale and mid-scale projects, using highly experienced, practicing venue consultants who all have direct experience and understanding of venue capital re-development and new build projects circa £5m- £20m.

INTERESTED? GET IN TOUCH:

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Our service doesn't preclude the need for normal design team roles, but seeks to bolster these and release the client to maintain a strategic role and focus on the new or enhanced service delivery ready for when the project is complete.

In turn, the client's in-depth understanding of required need and building function will provide a timely feedback loop into final design considerations in an effort to close the gap between the long gestation period of a capital project and the fast changing world it inhabits.

Where possible we seek future-proofing solutions and support client visioning and foresight to inform a building that, when open, exceeds expectation in a future world. We see the co-production relationship between client and architect as vital to great-looking, functional buildings.

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